Reduce the Cost of Your Imports

Ship your products unpackaged from China. Package them here. Keep the savings.

Lower Duty

Pay import duty on the product alone — not the packaging.

Lower Shipping

Fit 3–4× more items per carton. Stop shipping Chinese air.

Simple US Packaging

Cards and elastic staples are cheap. Modern machines keep labor low.

Run the numbers on your product

Sample figures shown. Enter your numbers in the two right-hand columns.

	All in China	Packaged in US		Your Cost Packaged in China	Your Cost Packaged in US	
Toy Cost	$4.00	$3.00		$_____	$_____	
Duty Rate	35%	35%		35%	35%	
Duty	$1.40	$1.05	1	$_____	$_____	1
Toy Shipping Cost	$0.16	$0.08	2	$_____	$_____	2
Card / Tag Cost	—	$0.05	3	—	$0.05	3
Packaging Material	—	$0.03	3	—	$0.03	3
Labor Cost	—	$0.06	3	—	$0.06	3
TOTAL	**$5.56**	**$4.27**		**—**	**$_____**	

Sample savings: $1.29 per unit

On 100,000 units, that's $129,000 back in your pocket.
Duty savings grow with the duty rate — making this strategy even more valuable in today's tariff environment.

How the numbers work:

1 Duty savings

You pay duty only on the unpackaged toy cost. At 35%, a $1 reduction in product cost saves $0.35 in duty per unit — and that savings grows with higher duty rates.

2 Shipping savings

Unpackaged products take up less room, allowing companies to package three to four times more items per carton. Our example shows just two times, so real-world shipping savings are often even greater than shown here.

3 US packaging costs

Example: Card or tag ($0.05) + elastic staple material ($0.03) + labor at $30/hr on a 6-second cycle ($0.06). For plush and soft toys, the total cost is significantly less. Please contact us for an accurate cost on your product.

TEXPAK INC.
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How Texpak Makes It Easy

Two proven solutions. Any volume. Up and running fast.

CARDED PRODUCTS

Elastic Staple Attaching

The Avery Dennison elastic staple is the modern replacement for blister packs, twist ties, and plastic loops — all expensive and labor-intensive.

Available in lengths from 1/2" to over 7", virtually any product can be attached to a card using this system.

Our semi-automatic machines feed the card and attach two staples simultaneously — keeping cycle times short at any volume.

For lower volume, a bench-top unit with stand does the same job without a capital investment.



To see this system in use for markers, go to texpak.com/matpt.

TAGGED PLUSH & TOYS

MAT® Auto-Tag Machine

The Texpak MAT® machine is the fastest way to tag plush toys, stuffed animals, and soft goods.

It automatically feeds 1, 2, or 3 tags while the operator loads the next item — the needle is always ready and operators never touch the tag.

For very low volume, a simple hand tagging tool uses the same needle-and-tag system with no machine needed.



To see the MAT machine in operation, go to texpak.com/mat.

Why importers choose Texpak:

- We supply both the machines and the consumables — one call, one supplier, one relationship.
- Short lead times on elastic staples, tags, and cards. Never get caught waiting on materials.
- Call us before your next import order and let us calculate your actual per-unit savings.

Since 1934
Decades of expertise in tag & card attaching

Largest Distributor
Of Avery Dennison elastic staples in the US

Any Volume
Hand tools to fully automated machines

Fast Startup
Videos, demos & hands-on support

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